

Qualitynet General Trading and Contracting Co.

Business Proposal for

Internet Services Throw Fiber

Proposal to:

Ministry Of Information

Presented On:

14th Jan 2024

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Table of Contents

1-	Legal notice	2
2-	Business Proposal Validity	2
3-	Confidentiality Agreement	2
4-	About solutions by stc.....	3
	Our Purpose	3
	To be recognized for activating human-led digitization through the entire IT value chain in order to deliver significant growth for enterprises and society.	3
	Our Positioning	3
	solutions by stc is the technological engine that enables stc to offer cutting-edge IT services that improve digital systems and enable the b2b sector locally and regionally.	3
	Our Values	3
5-	Commercial Proposal	5

1- Legal notice

This document contains confidential and proprietary information which belongs to stc.

Information, data and drawings embodied in this document are strictly confidential and shall not be disclosed in whole or in part by the customer to any third party, nor shall they be duplicated or used by the customer or a third party for any purpose other than the evaluation of this document.

Whilst every effort has been made to ensure the accuracy of this document, stc does not accept responsibility for any errors or omissions contained herein.

All product or company names are used for identification purposes only and may be trademarks of their respective owners.

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2- Business Proposal Validity

The offer embodied in this document is valid for 30 days from the issue date unless a different validity period is stated anywhere following this statement, within the body of the document.

3- Confidentiality Agreement

All information presented in this document, supporting documentation, and any other attachments shared between stc Solutions - hereafter referred to as stc – hereafter referred as Customer, as part of the proposing process is considered strictly Confidential.

This proposal and any supporting documentation contain information which is confidential to stc, and are submitted to the Customer on the basis that these must not be used in any way but for assessment purposes only, nor disclosed either in whole or in part to any third-party in direct or indirect manner except to a limited number of employees or professional advisors of the Customer for the purpose of considering this proposal or otherwise with the prior written consent of stc.

In addition, in all ways the Customer shall inform them of the confidential nature of the information before sharing it with them and undertake that they are complying with this confidential agreement.

The Customer undertakes to not copy and/or distribute and/or reproduce the Confidential Information whole or in part without the prior written consent of stc which can withhold such approval at any time at its sole discretion.

All the information, representations, statements, opinions and proposals in this proposal document and any supporting documentation are correct and accurate to the best of our present knowledge but are not intended (and should not be taken) to constitute an offer capable of acceptance or to be contractually binding unless and until they become the subject of a separate, specific agreement between the parties.

stc reserves the right to vary the contents of this proposal based on further information and clarification regarding the scope of work, and will provide the customer with written notification or via an official email of any such variations. All products or company names are used for identification purposes only, and maybe trademarks of their respective owners.

We look forward to discussing any matters relating to our proposed scope of work or any other information with you, which you may need to support your requirements.



4- About solutions by stc

Qualitynet General Contracting & Trading Company (**solutions by stc**) was established in 1998, in response to a public offering by the Ministry of Communication, as part of their strategy to privatize internet and data communication services within the State of Kuwait.

By offering customized and comprehensive internet, data communication, ICT, IoT and enterprise solutions to support network, infrastructure and application needs, **solutions by stc** has today grown into a powerful one-stop shop for business and wholesale solutions, catering to businesses and government entities both nationwide and across the region.

Backed by over two decades of expertise in delivering cutting-edge solutions, we offer connectivity solutions, fixed and mobile services, 5G wireless, 5G technology, ICT, IoT and the latest in IT services and products, all under one roof.

For more information on our business solutions, visit our business sector website

<https://www.stc.com.kw/sites/stc/en/business>

Today, **solutions by stc** is part of the **stc** group, which owns and operates the largest, most reliable and diverse state-of-the-art telecommunications infrastructure in the Middle East region. A national network covering KSA, UAE, Bahrain, Kuwait, Jordan, Qatar, Yemen, Iraq and Oman helps us deliver solutions over diversified fiber links with various paths and capacities.

To find out more on how our wholesale solutions can complement your business, click

<https://www.solutions.com.kw/wholesale-kuwait/>

The company won the highly competitive wholesale license in Iraq to provide internet, telecom and satellite services in the country, where it operates its services through its subsidiary, Solutions by STC Iraq. With successful implementations across Iraq and onwards to locations across the globe, Solutions by STC is the preferred regional and international connectivity partner for services within Iraq, offering national and international services over numerous cable systems and via its PoPs-extended network in collaboration with its international partners.

To contact our wholesale solutions for Iraq, click <https://www.solutions.com.kw/wholesale-Iraq/>

Our Purpose

To be recognized for activating human-led digitization through the entire IT value chain in order to deliver significant growth for enterprises and society.

Our Positioning

solutions by stc is the technological engine that enables **stc** to offer cutting-edge IT services that improve digital systems and enable the b2b sector locally and regionally.

Our Values

Dynamism

Outstanding energy to enhance and enrich our performance. We are agile, collaborative and fresh.

Devotion

Determined to be a “customer centric” company for our clients and an inspirational workplace for our employees. We are caring, committed and trustworthy.



Drive

Moving forward and enabling best possible solutions for our clients and employees. We are proactive, inventive and inquisitive.

A New Era with the stc Group

In 2019, Solutions by STC was fully acquired by Kuwait Telecommunications Company (stc), a subsidiary of stc Group, the world-class digital leader providing innovative services and platforms to customers and enabling the digital transformation in Kuwait. stc has rapidly reached a leadership position in the market through its individual, business and employee-centric strategy.

The result, is **solutions by stc**.

Today, we are proud of being a part of a strong regional group with a solid footprint in many countries. For the first time ever, **solutions by stc** brings a broad range of fixed and mobile connectivity solutions locally and regionally, world-class IT solutions, and wholesale solutions under one roof. Operating as the business and technology engine of stc, we are all set to redefine the communication experience with limitless possibilities and customized services.

Being a technologically driven company, and capitalizing on our parent company's digital capabilities, we are deeply inspired by the glorious Vision 2035 project, aimed at transforming Kuwait into a global financial and trade hub. We fully appreciate our potential to play a contributive role in the transformation, and are striving in all possible ways to help in the fulfilment of that dream.

Solutions by stc – the #1 complete one-stop business solutions

To find out more about stc, please visit <https://www.stc.com.kw/sites/stc/en/m/about>



5- Commercial Proposal

- **Option (2) Internet service 500 Mbps**

Item	Description	Qty.	Monthly Price	One Year Price
1	(500) Mbps internet bandwidth over fiber for 12 months only at MOI Head office.	1	107.000	1,284.000
2	Providing a class C range of IP address (Public IP)	1	100.000	1,200.000
3	Maintenance and support	1	35.000	420.000
Service Total Price				2,904.000

Key Notes & Assumptions:

1. Ministry Of Information has to provide Dedicated Fiber Pair from MOC exchange until the H.O. Internet Services over Fiber Medium.
2. Any annual Fiber rental Charges towards Ministry of Communications M.O. Information response.
3. Ministry Of Information has to provide Hardware for required internet service.

Delivery & Payment Terms

DELIVERY: **One Week after receiving the P.O.**

PAYMENT METHOD: **As M.O. Information**

OFFER VALIDITY: **30 Days**